

The logo for Migasa Grupo is centered over a background of olive branches with dark olives. The word 'MIGASA' is in a large, white, bold, sans-serif font. Below it, the word 'GRUPO' is in a smaller, white, bold, sans-serif font, flanked by two horizontal white bars of equal length.

MIGASA

GRUPO

THE LARGEST SPANISH OLIVE OIL COMPANY



MIGASA, A 100% FAMILY-OWNED AGRI-FOOD GROUP

- Leading producer and seller of olive oils and vegetable oils.
- With a global presence in over 120 countries.



MIGASA GROUP

 +1,550 employees

 +80,000 farming families have entrusted us with their work.

 +120 countries, 55% of sales abroad



 +1,600 M € turnover: TOP 10 in Spain in agri-food.

 Total of 510,000 Mt of oils sales.

 280.000 Mt of Olive Oils (20% of the Spanish Market)

MIGASA GROUP



170,000 Mt Sunflower oil.



We have our own olive and sunflower oil plantations.



60,000 Mt of other oils.



Feed meal: 160 M kilos



225 M Liters packed total group



Olive by-products: 144 M kilos



FACILITIES



7 OLIVE MILLS
200,000 Mt olive
crushed



3 SUNFLOWER
CRUSHING PLANTS
1,000 Mt/day



8 PACKAGING PLANTS
210.000 Mt/year.
From 5 ml to 25 Lts
Glass/ PT/ Cans



6 POMACE EXTRACTION
PLANTS
Production and
marketing of pomace
oil



7 JOINT VENTURES
exclusive production
of oil mills



1 VEGETABLE CANNERY
20 M jars



1 FATTY ACID
DISTILLATION PLANT



4 REFINERIES
2,000 Mt/day Capacity



10,000 HECTARES
OF FAMILY OLIVE
GROVES



1 SOUP PRODUCTION
PLANT
REFRIGERATED



1 MAYONNAISE
AND SAUCES
FACTORY
40 M Kilos



MIGASA



WHY MIGASA?



Security on the Quality



High Control of production process

- Heinz approved sauce producer.



Currently the largest Olive Oil Exporter



Financial Status

- Equity/Debt > 1



Security on the supply chain

- We do not depend 100% on the same farmers or group of mills.



Experience on the export

- Exports to 124 countries
- 55% of our sales are abroad

MIGASA SUPPLY CHAIN

WE KNOW THE WHOLE VALUE CHAIN AROUND THE WORLD



AGRICULTURE/
FARMING



PRODUCTION



STORAGE



BOTTLING



SELLING

WE ARE A GLOCAL COMPANY



WE THINK GLOBAL

- Opportunities
- Countries/markets product
- Legislation for each count preferential
- Quotations
- Legislation for each country
- Difference countries requirement

The world is our market

A close-up photograph of an olive branch with green leaves and small white flowers, serving as the background for the slide.

We develop
different and specifics
olive oils profiles
depending on
local tendencies



WIN 2 WIN: COOPETITION

WHY MIGASA?

- By transparency in pricing.
From raw materials to Pallet
- Depth market knowledge
- Responsibility, Quality, Service
- Improving & Being Proactive

CERTIFICATIONS

We believe that it is vitally important to constantly strive to continuously improve the efficiency of our processes, to become more competitive, achieve the highest quality standards and facilitate the work of our staff. All while focusing on our commitment to protect the environment.

We have a clear goal: to create greater value for all of the stakeholders involved in our business chain: from farmers, clients and distributors to customers.



CERTIFICATIONS

Sustainability commitment

During whole production process all the waste in each stage is used to produce by products

MIGASA Envasado is the first olive oil bottling plant which obtained accreditation "Zero Residues"



THANKS!

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